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**Practice Groups**

- Banking & Finance
- Real Estate Disputes
- Business Law
- Construction
- Municipal & Local Government
- Real Estate
- Intellectual Property & Technology

**Education**

- Washington and Lee University School of Law:  
J.D. 1984
- Hampden-Sydney College:  
B.A. 1979

Roanoke, Virginia office  
SunTrust Plaza  
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## G. Michael Pace, Jr.

**Experience**

Serves as General Counsel to a number of successful companies, including a national credit company, one of the largest petroleum distributors in Virginia, an e-commerce company that provides services to prominent national companies, a developer of nursing homes and retirement/rehab centers, commercial real estate developers, private colleges and others

Representing two of the largest telecommunication carriers in obtaining more than 200 re-zonings and use permits for the operation of wireless facilities in over 25 cities, counties and towns in Central, Western and South Western Virginia

Serves as regional counsel for a large national bank

Serves as special counsel in Virginia in connection with the closing of a 2.35 million dollar multi-state credit facility for a corporate borrower

Represented a local school board in connection with the negotiation, drafting and closing of a purchase agreement for land to be used as a new elementary school and playground

Represented the purchaser of a large tract of land at Smith Mountain Lake and its redevelopment into a mixed residential / commercial use, including marina, boat docks, dry docks, retail shops and other amenities

Obtained a rezoning and use permit for one of the first planned residential units in Roanoke County

Facilitated the issuance of an Occupancy Permit for a large retailer in connection with its new store in Roanoke City

Obtained a rezoning of a parcel of land in Botetourt County for use as a franchised hotel

Drafted and negotiated the documents related to the purchase and lease back up property and improvements for the new corporate headquarters for one of the firm's principal clients

Handled the closing of over 150 commercial loan transactions as bank counsel in secured and unsecured term and revolving credit, asset based loans, participation arrangements and other types of commercial loans

Represented a preferred developer of a major retail pharmacy company in connection with a successful rezoning of a parcel within a larger development on a tract in Roanoke County

Represented the owner of a shopping mall in connection with its purchase and redevelopment under a phased master plan in Blacksburg

Represented family members in connection with the sale or development of family farms in Montgomery County

**Published Work**

Author, "*Strategies in Negotiating, Drafting and Closing on Contracts for the Purchase and Sale of Commercial Real Estate in Virginia*" (2001, revised 2007)

### **Awards**

Inducted into the The Virginia Law Foundation 2010 Class of Fellows

Honorary Order of the Coif Award from the alumni, faculty and administration of Washington and Lee University School of Law (2008)

Inducted into the Salem Alumni Hall of Fame by the Salem Educational Foundation and Alumni Association in recognition of his many outstanding career achievements (2008)

VBA Community Servant with 500 hours or more of certified pro bono legal and nonlegal community service, The Virginia Bar Association (2009)

Roanoke Bar Association President's Volunteer Service Award, Silver level, for 500 hours of community service (2009)

Named one of twenty-eight "Leaders in the Law" statewide by *Virginia Lawyers Weekly* (2009)

Named one of *The Best Lawyers in America*<sup>®</sup> in the areas of Banking Law, Corporate Law, Land Use & Zoning Law, Real Estate Law, Financial Institutions and Transactions Law, Mergers & Acquisitions, and Securities Law (2003-2010)

Designated as one of *Virginia's Legal Elite* in the fields of Business and Real Estate/Construction Law by *Virginia Business* magazine

Named to *Virginia Super Lawyers* in the area of Real Estate Law (2007-2010)

### **Affiliations**

President, The Virginia Bar Association (2009); Chair, Board of Governors (2006); Member, Board of Governors (2004-Present)

Creator, The Virginia Bar Association Rule of Law Project: [ruleoflaw-vba.org](http://ruleoflaw-vba.org) (2008)

Creator, Third Year Externship Curriculum for Washington and Lee University School of Law

Fellow, American Bar Foundation

Member, The Virginia Law Foundation Board of Directors (2009-Present)

Member, Business Law Section, The Virginia Bar Association

Member, Real Estate Section, The Virginia Bar Association

Past Chairman, Real Property Section of the Virginia State Bar

Chairman, The Business Leadership Fund (2005-Present)

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Chair, The Business Council (2009-2011)

Member, SunTrust Bank Roanoke Advisory Board

Past Chair, Executive Committee and Board Member, Roanoke Regional Chamber of Commerce (1998-2004)

Past President, Roanoke Valley Economic Development Partnership (2002-2005)

Member, Executive Committee, Roanoke Regional Partnership (2008-2009)

Member, Roanoke Regional Airport Alliance

Trustee, Hampden-Sydney College (2005-2009)

Past-President, Hampden-Sydney College Alumni Association (2005)

### **Articles**

10/01/2008 Lawyers As Teachers

06/02/2008 Strengthening The Rule of Law

02/01/2008 The Atticus Challenge

01/01/2007 Focus on Downtown: A Different Look at Economic Development

03/17/2006 Why Appropriate Land Use Planning Matters

### **News**

08/09/2010 22 Gentry Locke Attorneys Named to 2011 "Best Lawyers in America" List

07/09/2010 25 Gentry Locke Attorneys Named "2010 Super Lawyers"

01/21/2010 Mike Pace Inducted into The Virginia Law Foundation 2010 Class of Fellows

12/01/2009 Eight Gentry Locke Lawyers Named to 2009 Virginia Legal Elite

10/01/2009 G. Michael Pace, Jr. Recognized as Statewide "Leader in the Law"

09/30/2009 National Law Journal Features W&L Third Year Program

08/03/2009 Sixteen Gentry Locke Attorneys Named to 2010 Best Lawyers in America® List

07/10/2009 Gentry Locke Recognized in W&L Law Alumni Magazine

06/30/2009 23 Gentry Locke Attorneys Named "2009 Super Lawyers"



06/17/2009 Gentry Locke "Green Remodel" Receives High Praise

02/18/2009 VBA "Rule of Law" Project Begins February 18th in Roanoke

12/01/2008 Eleven Gentry Locke Lawyers Named to 2008 Virginia Legal Elite

11/18/2008 Managing Partner Mike Pace Receives Two Prestigious Honors

10/01/2008 Fifteen Gentry Locke Attorneys Named to 2009 Best Lawyers in America® List

06/27/2008 Fourteen Gentry Locke Attorneys "2008 Virginia Super Lawyers"

05/06/2008 Gentry Locke, Washington & Lee Law School Team to Offer Unique Third-Year Opportunity

01/22/2008 Partner G. Michael Pace, Jr. Elected VBA President

12/05/2007 Twelve Gentry Locke Attorneys voted Virginia's Legal Elite 2007

07/13/2007 Ten Gentry Locke Lawyers Named 2007 Virginia Super Lawyers

12/15/2006 Fourteen Gentry Locke Lawyers Named to 2006 Virginia Legal Elite

12/07/2004 Gentry Locke Lawyers Named to 2004 Virginia Legal Elite

