



**Contact Info:**

Phone: 540.983.9368  
Fax: 540.983.9400  
[greg\\_haley@gentrylocke.com](mailto:greg_haley@gentrylocke.com)

**Practice Groups**

Commercial Litigation  
Municipal & Local Government  
Employment & Labor  
Appellate  
Employment & Labor Litigation  
Construction Litigation  
Real Estate Disputes

**Education**

College of William and Mary:  
J.D. 1984  
Hampden-Sydney College:  
B.A. cum laude, Phi Beta Kappa, 1981

Roanoke, Virginia office  
SunTrust Plaza  
P.O. Box 40013  
Roanoke VA 24022-0013  
Toll-free: 866.983.0866  
[www.gentrylocke.com](http://www.gentrylocke.com)

## Gregory J. Haley

**Experience**

**Commercial Litigation:**

Represented manufacturers of industrial equipment in litigation matters involving breach of contract, payment, claimed defect issues, and Uniform Commercial Code issues

Represented equipment manufacturers in defending claims involving alleged defects in design, manufacturing, and installation of industrial equipment

Represented seller in dispute under an asset purchase agreement involving post-closing adjustments and environmental indemnification claims

Represented bank in litigation involving lender liability claims of bad faith loan administration and improper foreclosure

Represented bank in litigation involving a check-kiting scheme

Represented bank in litigation involving an intercreditor dispute

Represented tax consulting client in accounting malpractice claim against an international accounting firm

Represented seller in the enforcement of a real estate purchase and sale contract to require buyer to specifically perform the contract involving large parcel for planned waterfront development

Represented seller of airplanes in specific performance and breach of contract claims against buyer

Represented numerous employers in enforcement of noncompetition agreements, customer nonsolicitation agreements, and nondisclosure agreements

Represented shareholders in corporate governance disputes

Represented corporate management in shareholder derivative claims litigation

Represented several engineering firms in professional liability claims

Represented several entities, including a community hospital and large manufacturing company, in real estate and other tax disputes with local governments

Represented general contractors in defense of extra work claims by subcontractors in construction projects

Represented owners of property in construction disputes with general contractors

Represented owners of property in condemnation proceedings involving commercial and agricultural properties

Represented owner in litigation involving the termination of a

general construction contract

**Transactions:**

Represented a variety of manufacturers in developing and implementing contract formation practices and managing transaction risk through use of favorable terms of sale

Represented shareholders in sale of stock in large manufacturing company

Represented buyer in asset purchase transaction involving an animation technology service company

Represented sellers in real estate transactions involving significant development properties and convenience stores

Represented European equipment manufacturer in establishing United States operations including the formation of a U.S. subsidiary, establishing business and contract formation practices, and other related matters

Represented parties in contract manufacturing, cooperative licensing and marketing agreements involving custom industrial equipment

Represented manufacturer in the sale of a product line and related intellectual property rights

Represented manufacturers in the development of international sales and marketing agreements

**Local Government:**

Represented numerous local governments in litigation matters involving zoning, subdivision, utility extensions, public contracting and procurement, contract disputes, construction disputes, condemnation proceedings, and personnel matters

Represented real estate development companies in numerous matters involving land use regulations and citizen challenges to development approvals by local governments

Represented local governments in matters involving municipal boundary changes and interlocal revenue sharing and land use regulation agreements

Represented local governments in land use litigation matters involving shopping centers, subdivisions, zoning appeals, utility extensions, vested rights, nonconforming uses, conditional use permits, economic development agreements and incentives, downzonings, code enforcement, wind energy facilities, intensive livestock operations and other matters

**Appellate:**

Significant appellate experience before the Supreme Court of Virginia in commercial disputes and local government matters

**Published Work**

*Conducting the Deposition of an Expert Witness*

---

Gentry Locke Rakes & Moore, LLP (January 2007)

*Ten Lessons Learned From a Year of Local Government Litigation, Survey of Significant Recent Cases*  
Local Government Attorneys Conference (October 2006)

*In Search of Whales Not Minnows: Casting the Noncompete Net After Omniplex*  
Gregory J. Haley and Scott C. Ford  
54 Virginia Lawyer 28 (February 2006)

*The Life Cycle of a Professional Malpractice Case*  
Gentry Locke Rakes & Moore (March 2005)

*It's the Sneaking Around that Gets You in Trouble: The Key to Unlocking Fiduciary Duty Litigation Claims*  
53 Virginia Lawyer 39 (December 2004).

*Virginia State Bar Professionalism Course for Law Students*  
Washington & Lee University School of Law (2004 - 2006)

*Section 1983 Local Government Liability: An Overview and General Principles*  
Virginia CLE/Virginia Law Foundation (2004)

*Practical Issues in Responding to Procurement Protests*  
Virginia CLE/Virginia Law Foundation (2004)

*Ten Ways to Stay Out of Trouble When Serving as an Expert in Litigation*  
Virginia Society of Certified Public Accountants (Oct. 2004)

*Ten or More Ways to Stay Out of Trouble*  
Virginia Certified Planning Association and Zoning Conference (Oct. 2004)

*Contractor Claims on Public Projects*  
*Qui Tam Comes to Virginia: The Virginia Fraud Against Taxpayers Act*  
*Practical Issues Regarding Procurement Protests*  
Gregory J. Haley and J. Barrett Lucy  
Public Contracts and Competitive Bidding in Virginia (Aug. 2004)

*How to Obtain and Maintain Clients: The Lawyer's Role as a Business Person and Counselor at Law*  
Virginia State Bar Professionalism Course (Fall 2004, 2003, 2002)

*Ten or More Ways to Stay out of Trouble*  
Virginia Association of Zoning Officials (January, 2002)

*Managing Risk to Promote Effective Emergency Response Efforts; Legal Issues Related to a Local Government Response to Natural Disasters and Emergency Situations*  
Virginia Emergency Management Conference  
Virginia Emergency Management Association  
Virginia Department of Emergency Management  
(Williamsburg, March, 2002)

*Managing Ethical Issues & Practical Problems in Local Government Representation*  
Local Government Attorneys of Virginia, Abingdon (August, 2002)



*Taking the Heat: Practical Issues in Responding to Procurement Protests*

Journal of Local Government Law (Fall, 2002)

*The World Can Change in the Blink of an Eye: Local Government Response to Natural Disasters*

Local Government Attorneys of Virginia, Roanoke (September, 2001)

*Eye of Toad, Tail of Newt, Stirring the Soup of Creative Lawyering*

(Gentry Locke Rakes & Moore) (March, 2000)

*Moneta Building Supply: Building an Addition to the Virginia Corporate Governance Rules*

Litigation News, Virginia State Bar (Spring, 2000)

*Ten Ways to Stay Out of Trouble*

The Legal Foundations of Planning

Virginia Certified Planning Commissioner's Program (June, 2000)

*Section 1983 Local Government Liability*

(W. David Paxton & Gregory J. Haley)

Virginia CLE, Virginia Law Foundation (May, 1999)

*A Lawyer's Guide to Nonverbal Communication*

Gentry Locke Rakes & Moore (October, 1999)

*What a Tangled Web We Weave; Sovereign Immunity and Special Purpose Authorities*

(Gregory J. Haley and Lori D. Thompson)

Journal of Local Government Law (1998)

*Contract Drafting: An Eye to Litigation to Avoid Litigation*

Gentry Locke Rakes & Moore (May, 1998)

*Annual Survey of State and Federal Litigation: Recent*

*Developments: Constitutional Law and Freedom of Association*

Local Government Attorneys of Virginia (October, 1998)

*Trips, Traps & Tumbles: Eight Points to Consider in Settling Cases*

Virginia Lawyer (October, 1997)

*The Troubled Business Transaction: A Tragic Comedy in Three Acts*

Gentry Locke Rakes & Moore (May, 1997)

*Lender Liability Issues Resolved*

Gentry Locke Rakes & Moore (May, 1996)

*The Duty, The Client, The Privilege; The Local Government*

*Attorney and the Virginia Attorney-Client Privilege*

Local Government Attorneys of Virginia (April, 1995)

*Confidentiality of Law Enforcement Records*

Virginia Association of Chiefs of Police; Executive Development Program; Radford University (June, 1995)

*Update on Local Land Use and Development*

Local Government Law Section, Virginia State Bar (June, 1995)

*From There to Here to Where: Developments in Virginia Land Use Law*



Journal of Local Government Law (November, 1995)

*Protected First Amendment Rights of Government Employees*  
(W. David Paxton & Gregory J. Haley)  
Local Government Attorneys of Virginia, Blacksburg, Virginia  
(April, 1994)

*Procedural Due Process and Government Employment*  
(W. David Paxton & Gregory J. Haley)  
Local Government Attorneys of Virginia, Blacksburg, Virginia  
(April, 1994)

*Qualified Immunity: Issues in Federal Civil Rights Litigation  
Involving Government Employees*  
(W. David Paxton & Gregory J. Haley)  
Local Government Attorneys of Virginia, Blacksburg, Virginia  
(April, 1994)

*The Judging of Judges: The Defense of Proceedings Initiated By  
the Judicial Inquiry and Review Commission*  
(William R. Rakes & Gregory J. Haley)  
Judicial Conference of Virginia (May, 1994)

*Annual Survey of State and Federal Litigation; Constitutional Law  
and Freedom of Association*  
Local Government Attorneys of Virginia (September, 1994)

#### **Awards**

Named one of the *Best Lawyers in America*<sup>®</sup> for Municipal Law  
(2006-2010) and Commercial Litigation (2009 and 2010)

Distinguished Service Award, Office of the Attorney General of  
Virginia

Elected a 2009 *Top Attorney: Local Government* by Roanoke-area  
attorneys surveyed by the *Roanoker* Magazine

Named to *Virginia Super Lawyers* in the area of Business Litigation  
(2008 and 2010), included in *Super Lawyers* Corporate Counsel  
edition (2010)

Designated as one of *Virginia's Legal Elite* by *Virginia Business*  
magazine in the Legislative/Regulatory field (2003 and 2004) and  
Real Estate/Land Use (2007)

#### **Affiliations**

Member, Professionalism Faculty, Virginia State Bar (2002-2005);  
Virginia State Bar Law School Professionalism Faculty  
(2003-2006)

Chairman, Litigation Section, Virginia State Bar (2009-2010);  
Member, Board of Governors (2004-Present); Secretary (2007)

Member, Construction Law Section, Virginia State Bar

Former Chairman and Member, Local Government Law Section,  
Virginia State Bar

Former Member, Board of Governors, Environmental Law Section,  
Virginia State Bar

---

Adjunct Professor, Land Use Law, Masters of Urban & Regional Planning Program, Virginia Polytechnical Institute and State University (2006)

Local Government Attorneys of Virginia

Member, Program Committee, Roanoke Bar Association (2001-2003)

### Articles

03/17/2009 From Courtroom to Conference Room: Some Lawyers' Thoughts on Mediation

09/19/2008 10 Things I Wish I'd Known Before I Handled My First (or Last) Appeal

10/06/2006 Survey of Recent Cases - October 2006

03/17/2006 New Communications Technologies Spawn Legal Issues

12/27/2004 It's the Sneaking Around that Gets You in Trouble: The Key to Unlocking Fiduciary Duty Litigation Claims

### Events

10/06/2009 Faith & Law Seminar 2009

### News

08/09/2010 22 Gentry Locke Attorneys Named to 2011 "Best Lawyers in America" List

07/09/2010 25 Gentry Locke Attorneys Named "2010 Super Lawyers"

12/01/2009 Eight Gentry Locke Lawyers Named to 2009 Virginia Legal Elite

11/01/2009 Four Gentry Locke Attorneys Voted "2009 Top Attorneys"

08/03/2009 Sixteen Gentry Locke Attorneys Named to 2010 Best Lawyers in America® List

06/30/2009 23 Gentry Locke Attorneys Named "2009 Super Lawyers"

06/17/2009 In the news: Gentry Locke Attorney Greg Haley on Mediation

10/01/2008 Fifteen Gentry Locke Attorneys Named to 2009 Best Lawyers in America® List

06/27/2008 Fourteen Gentry Locke Attorneys "2008 Virginia Super Lawyers"

12/05/2007 Twelve Gentry Locke Attorneys voted Virginia's Legal Elite 2007

12/07/2004 Gentry Locke Lawyers Named to 2004 Virginia Legal



Elite

