

State of Play

July 1, 2020

STATE OF PLAY

In December of 2019, we told you that Virginia had “fundamentally changed.”



STATE OF PLAY

In March of 2020, we showed you how that change materialized during the 2020 General Assembly session.

BY AND LARGE, DEMOCRATS SUCCESSFULLY DELIVERED ON THE AGENDA THEY CAMPAIGNED ON.

The new Democratic government has no shortage of priorities.

✓ Equal Rights Amendment	✓ State Run Insurance Marketplace
✓ Gun Violence Prevention	✓ Affordable Housing
✓ Anti-Discrimination Laws	✓ Transit Priorities
✓ Minimum Wage	✓ In-State Tuition for DACA Students
✗ Right to Work Repeal	✓ Education Investments
✓ 100% Clean Energy Standard	✗ Eliminate Support Staff Ratio
✓ Reproductive Choice	✗ Universal Pre-K
✓ Criminal Justice Reform	✓ Environmental Regulations
✓ Decriminalization of Marijuana	
✓ Voting Rights Reform	
✓ Healthcare Access	

From our Q4 slide deck, a look at the Democratic priorities we predicted Democrats would take up.

 GENTRY LOCKE
Attorneys

STATE OF PLAY

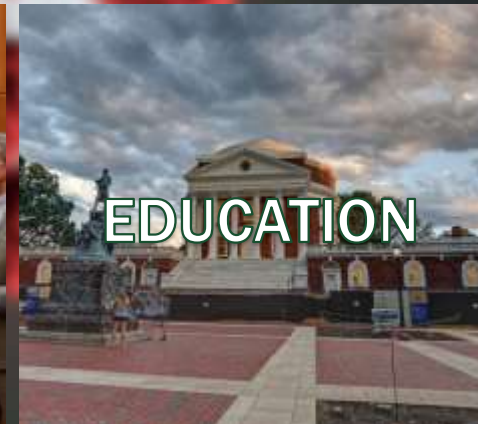
Now, we see that change in how Virginia is responding to the death of George Floyd and the rise of the Black Lives Matter movement.



BUT FIRST... VIRGINIA & COVID-19

**COVID-19 TOUCHED EVERY
STRUCTURE IN THE
COMMONWEALTH...**

**BUT NOT ALWAYS IN THE
WAY INITIALLY EXPECTED.**



HEALTHCARE



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Losing \$3m a day, UVa Health furloughs employees, cuts executive and physician pay

BY KATHERINE KNOTT kknott@dailyprogress.com | [\(434\) 978-7263](tel:434-978-7263) AND ALLISON WRABEL awrabel@dailyprogress.com | [\(434\) 978-7261](tel:434-978-7261) Apr 28, 2020

*Virginia hospitals were not overrun with COVID patients,
but the financial ramifications have been severe...*

ECONOMY



The screenshot shows the InsideNoVa website header with the logo and tagline "NORTHERN VIRGINIA'S LEADING NEWS SOURCE". To the right is a weather widget showing "79° Sunny". Below the header is a navigation bar with links: NEWS, SPORTS, LIFE & EVENTS, OBITUARIES, SPECIAL PUBLICATIONS, JOBS, MARKETPLACE, LEGAL NOTICES, ABOUT US, INSIDENOVATIX, and SEARCH. The main content area features a headline: "Northern Virginia companies receive nearly \$1 billion in COVID-19 federal contracts". Below the headline is a sub-headline: "Herndon firm lands \$500 million deal with SBA". On the right side of the article is a vertical stack of social media sharing icons for Facebook, Twitter, and Email. At the bottom left of the article, it says "InsideNoVa Staff, info@insidenova.com Jun 2, 2020".

INSIDENOVA
NORTHERN VIRGINIA'S LEADING NEWS SOURCE

79°
Sunny

NEWS SPORTS LIFE & EVENTS OBITUARIES SPECIAL PUBLICATIONS JOBS MARKETPLACE LEGAL NOTICES ABOUT US INSIDENOVATIX SEARCH

Northern Virginia companies receive nearly \$1 billion in COVID-19 federal contracts

Herndon firm lands \$500 million deal with SBA

InsideNoVa Staff, info@insidenova.com Jun 2, 2020

Virginia's economy undoubtedly took a massive hit, but the Commonwealth benefits from a surge in federal spending.

EDUCATION



 **Richmond Times-Dispatch** [News](#) [Obituaries](#) [Sports](#) [E-Edition](#) [Buy & Sell](#)  83°    [SUBSCRIBE](#)

VCU freezes tuition, eyes cost reductions including furloughs to offset COVID-19 losses

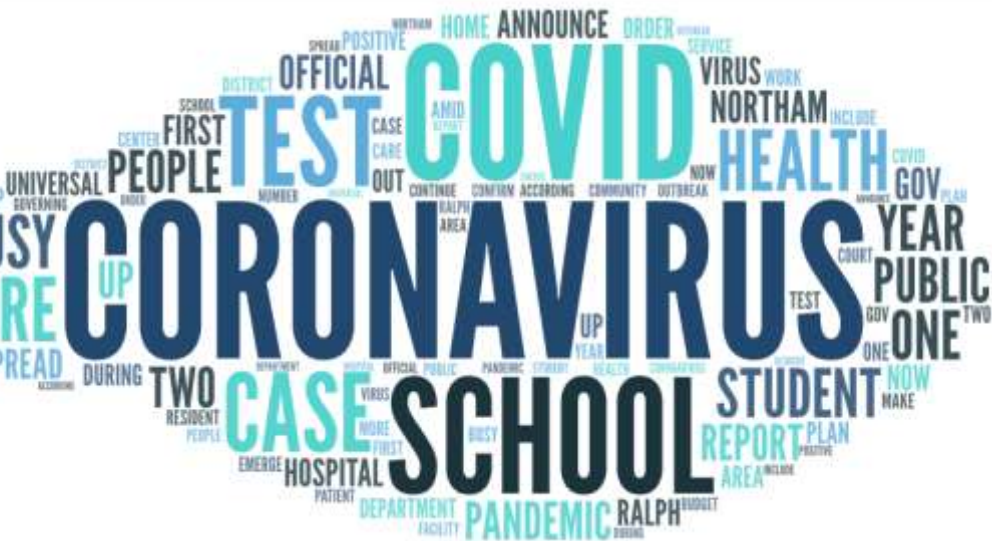
By C. SUAREZ ROJAS Richmond Times-Dispatch May 8, 2020

*The higher education model must evolve,
but the costs of COVID-19 have not been passed on to students (yet).*



**THE COVID-19 PANDEMIC WAS THE
FIRST OF TWO 'MAJOR MOMENTS' FOR
THE COMMONWEALTH IN 2020.**

**AS MUCH AS MARCH WAS DEFINED BY COVID-19,
JUNE WAS DEFINED BY THE DEATH OF GEORGE FLOYD.**



The most mentioned words/phrases in the VPAP's VaNews from March 16-27.



The most mentioned words/phrases in the VPAP's VaNews from June 1-June 16.

GEORGE FLOYD BRIEFLY SURPASSED CORONAVIRUS AS THE COMMONWEALTH'S LEADING SEARCH TERM

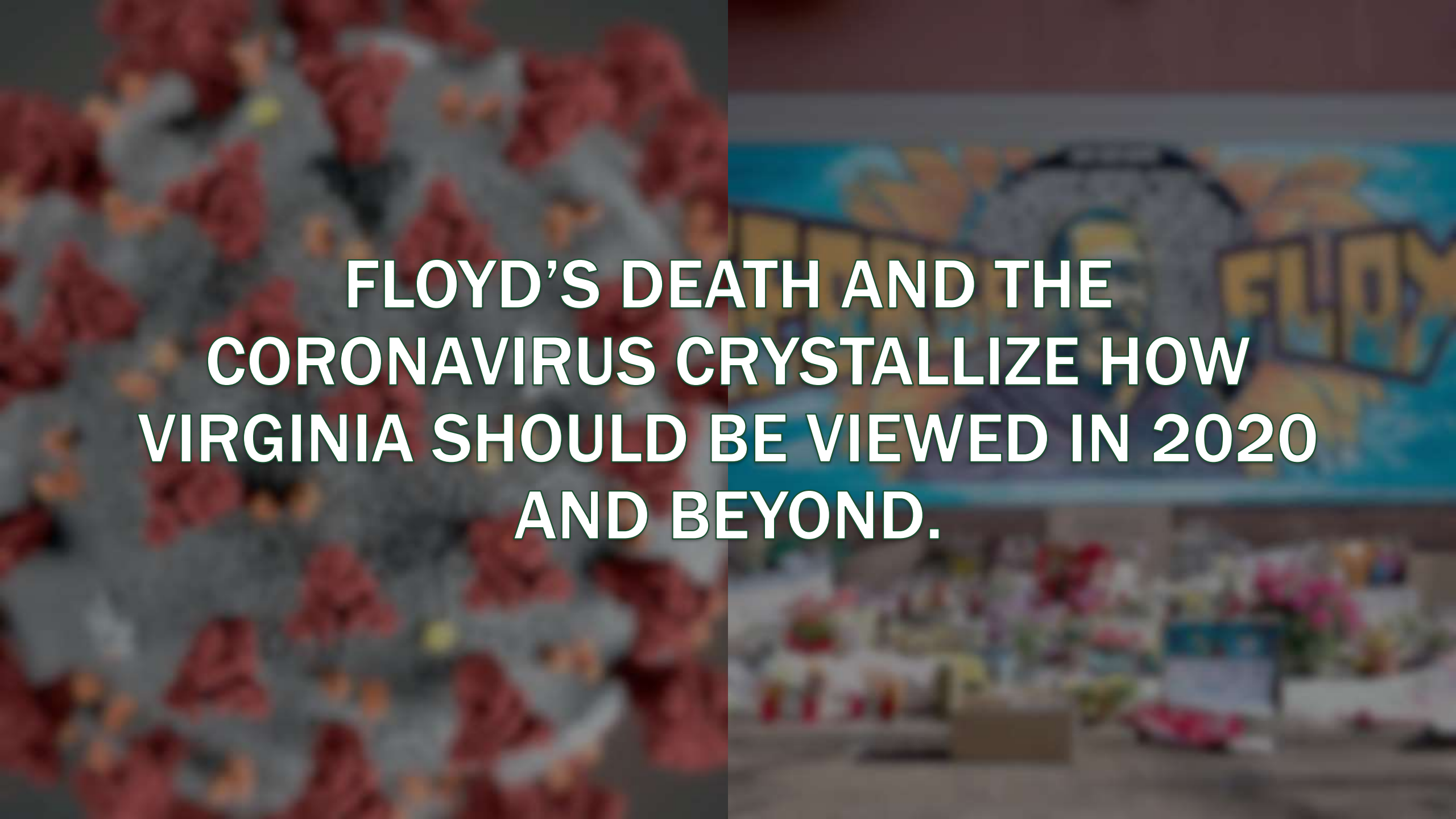


Google Trends data for “Coronavirus” and “George Floyd” from January 1 to June 29.

Floyd's death reverberated throughout the nation, but few impacts will be as physically tangible as the removal of the Lee Monument.

Floyd died 961 miles from the statue that will come down as a consequence of his death.





**FLOYD'S DEATH AND THE
CORONAVIRUS CRYSTALLIZE HOW
VIRGINIA SHOULD BE VIEWED IN 2020
AND BEYOND.**



A MICROCOSM OF THE NATION

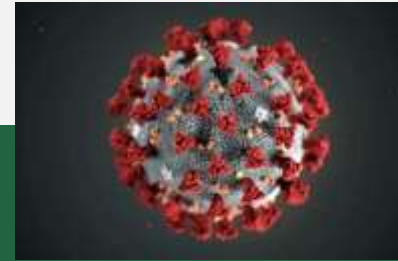
Socially, Demographically, Economically & Politically...
Virginia looks and feels like America as a whole.

WalletHub ranks Virginia as the 7th 'most representative' state in the nation by comparing characteristics to nationwide averages such as gender, race, income, educational attainment, religion, and political views.

Sociodemographic Rank	Economic Rank	Education Rank	Religion Rank	Public Opinion Rank
2	31	18	12	4

WHERE POLITICS & POLICY ARE DRIVEN BY 'MAJOR MOMENTS'

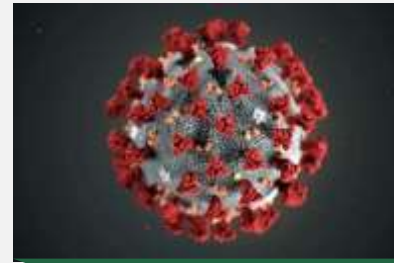
Like the nation, Virginia is lurching from 'major moment' to 'major moment.'



Our politics and policy are more defined by these moments than actors or institutions.

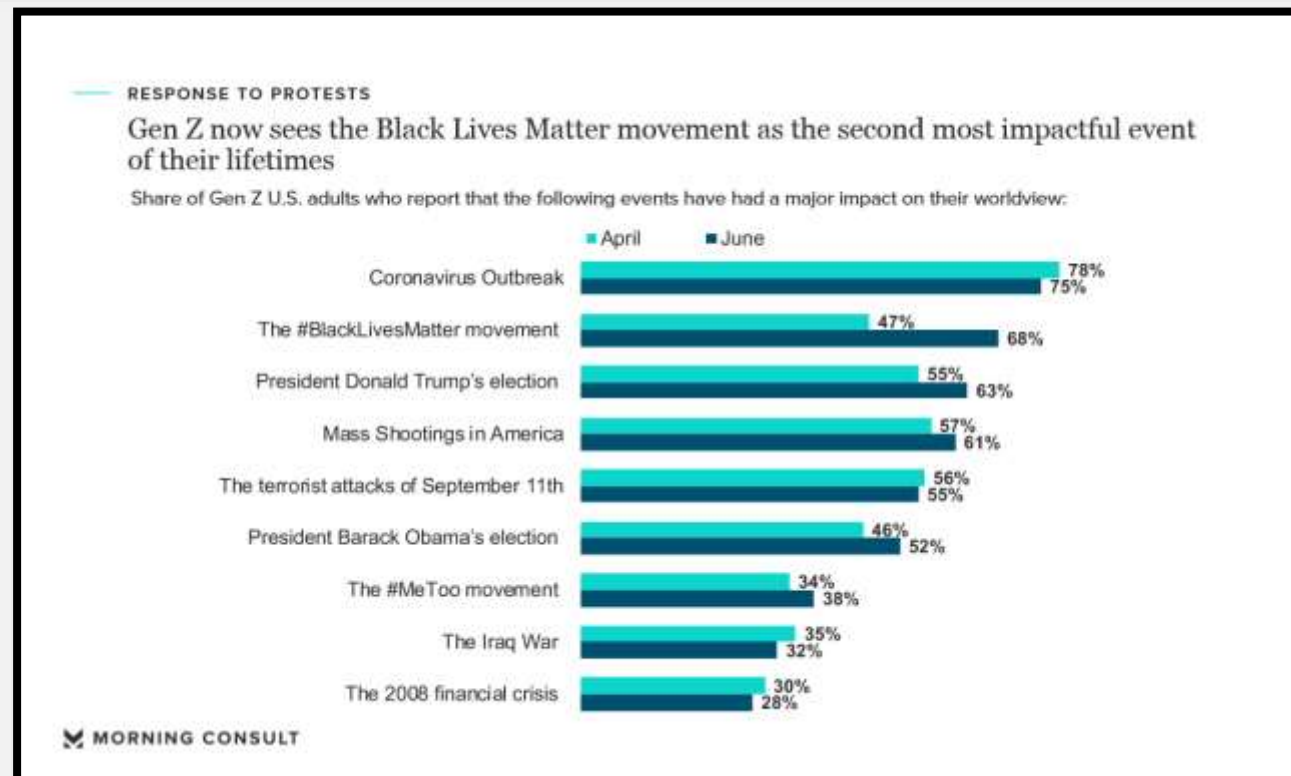
WHERE POLITICS & POLICY ARE DRIVEN BY 'MAJOR MOMENTS'

The Commonwealth is significantly impacted by national and global 'major moments.'



WHERE POLITICS & POLICY ARE DRIVEN BY 'MAJOR MOMENTS'

Major Moments disproportionately impact how Millennials and GenZ view the world.



WHERE CHANGE IS PAST TENSE

*Most of the time change happens long before it's **recognized**.*

*Most of the time change happens long before it's **acknowledged**.*

*Most of the time change happens long before **it's acted on**.*

WHERE CHANGE IS PAST TENSE



Many people recognize the May 2019 Virginia Beach shooting as a turning point on guns, but a February 2018 poll from CNU showed that 84% of Virginians supported tougher gun laws.

WHERE CHANGE IS PAST TENSE



The Democratic victories in 2017 and 2019 were when many Republicans finally acknowledged the social, demographic, and economic shifts of the early 21st century.

WHERE CHANGE IS PAST TENSE



And the death of George Floyd and the #BLM movement appear to be when the cultural and political opinions on race and discrimination that began changing years ago will finally be acted on.

New chief arrives
to outrage over
process, violence

New laws set to take effect on Wednesday reflect Dems' agenda

BY JUSTIN MATTINGLY
AND MEL LEONOR

Richmond Times-Dispatch

Hundreds of new laws Virginia lawmakers approved this spring will go into effect Wednesday, reflecting the liberal and progressive agenda of the General Assembly's new majority.

Democrats, who now control the legislature and the Executive Mansion for the first time in more than two decades, used their newfound

power to instill sweeping reforms on gun control, voting rights and LGBTQ rights, among other things. The new laws affect aspects of Virginians' lives from education to abortion, Confederate statues to housing.

Lawmakers introduced more than 3,900 bills and resolutions this year, the most since at least 1994, according to the state's Legislative Information

LAWS, Page A12

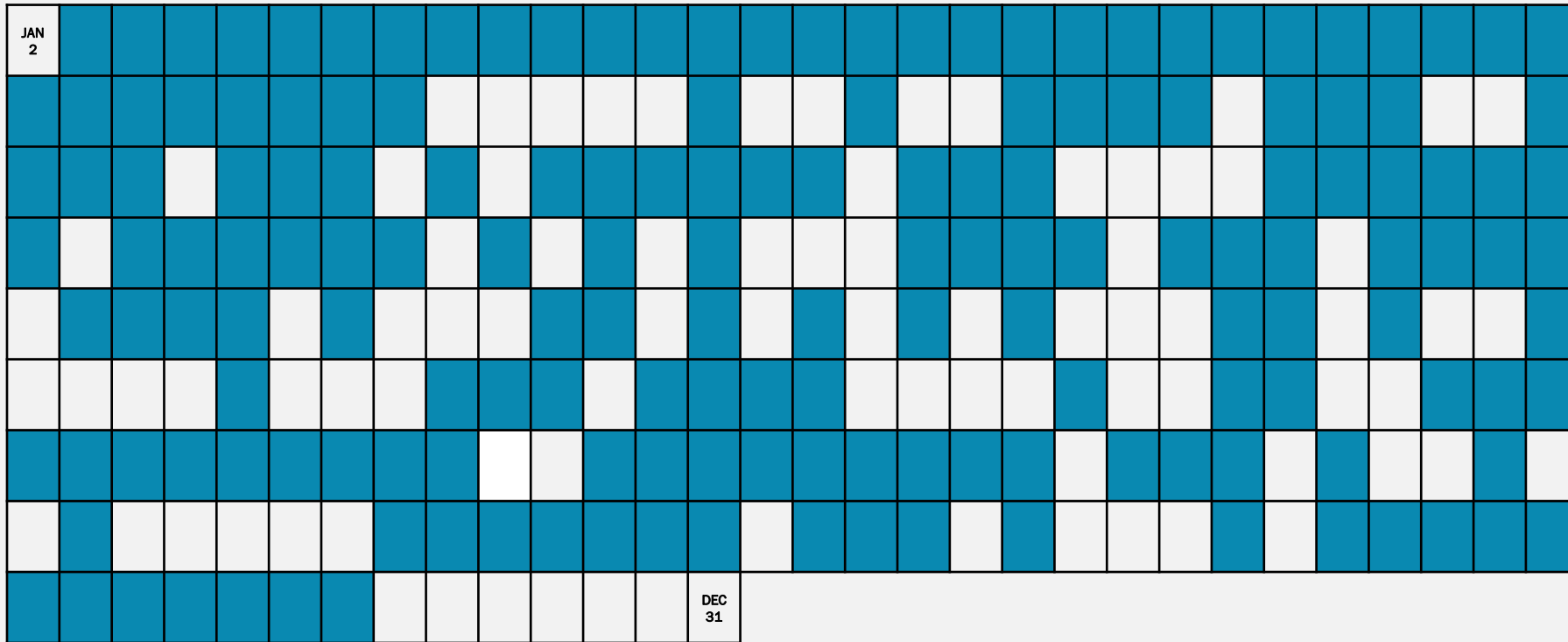
CHANGE THAT ALREADY HAPPENED



Most changes to Virginia law take effect today... but business and leaders should have recognized, acknowledged, and acted on these changes long ago.

SPEAKING OF CHANGE THAT ALREADY HAPPENED

It's occasionally asked if Virginia will move to a full-time legislature; the answer is we already have one.



There were legislative meetings on 167 out of the 253 workdays in 2019 - 66% of workdays.

SPEAKING OF CHANGE THAT ALREADY HAPPENED

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the answer is we already have one.

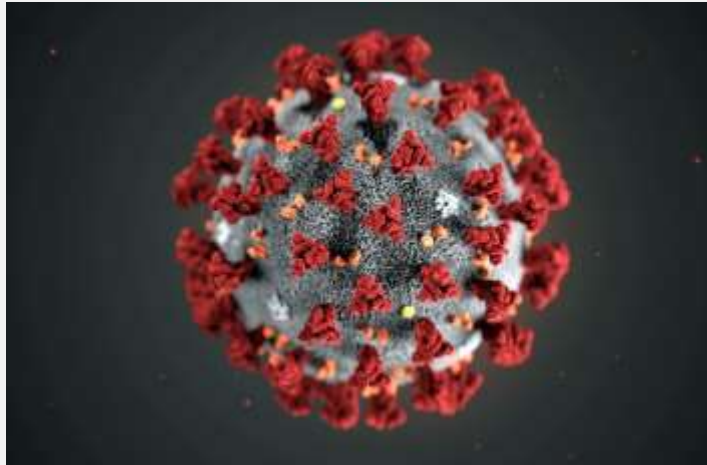
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
2020							Budget, COVID-19, Racial Justice					
2019												
2018												
2017												
2016												
2015												
2014												
2013												
2012												
2011												
2010												

The General Assembly has met in special session of some kind for 8 of the last 11 years.

Regular Session	Budget Overtime	Special Session
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ON THE HORIZON

And the General Assembly will meet this year to tackle both of 2020's 'major moments.'



What changes will Virginia recognize, acknowledge, and act on?

ON THE HORIZON



What change will manifest itself in the 2021 gubernatorial race?

ON THE HORIZON

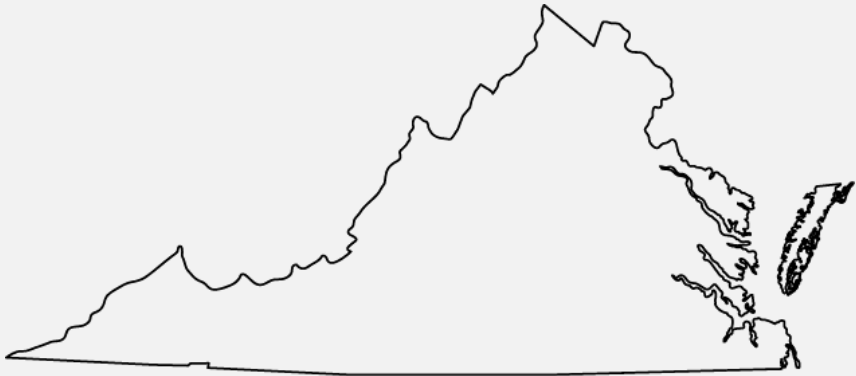


What change will occur within the Republican Party in 2020 and beyond? And mostly, when will they stop beating themselves?

QUESTIONS & COMMENTS

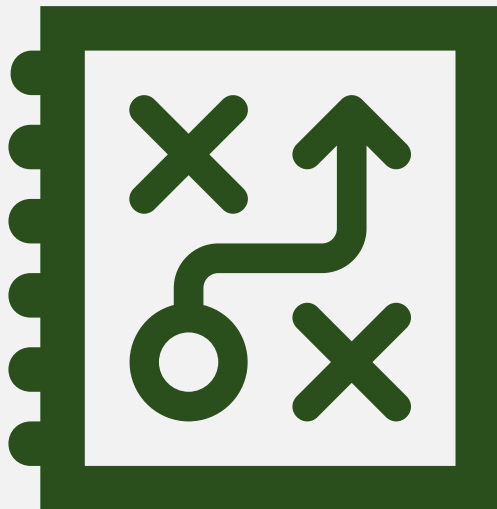
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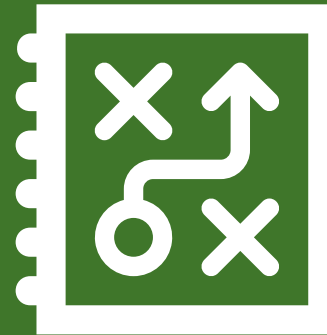
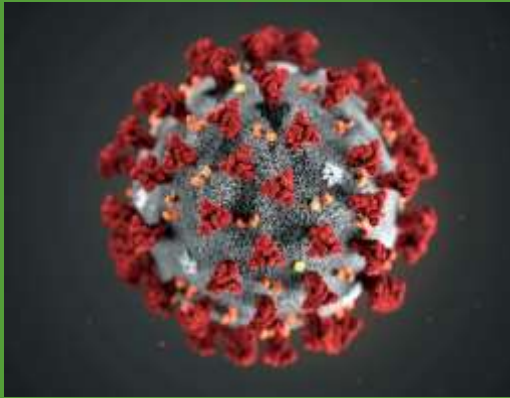
Virginia State of Play

Virginia State of Play is a quarterly look at the Commonwealth's big picture. Inspired by Bruce Mehlman's quarterly slide decks, State of Play will attempt to look at major moments, big trends, and what's on the horizon in Virginia. State of Play does not necessarily represent the opinions of Gentry Locke or its partners. For questions or comments, contact Matt Moran.



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